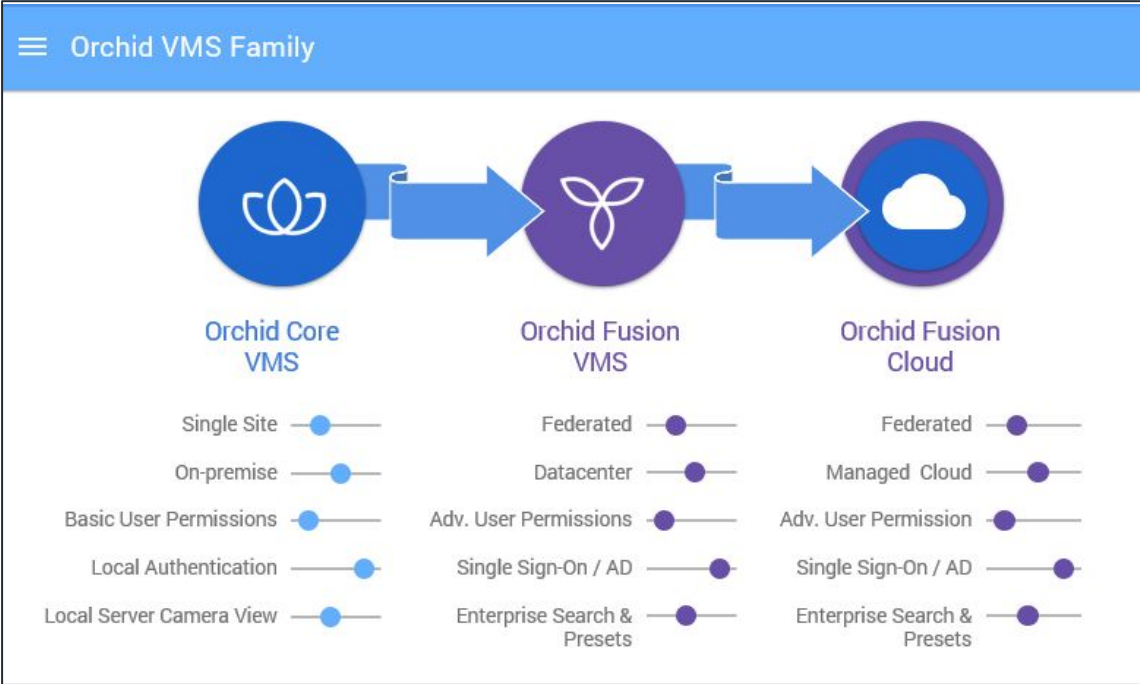


Opening Questions	What Challenges?	Which Solution Fits?
Are you using Video Surveillance already?	How hard is it to view/record/export Video?	Single-site, low-cost, simple Username/Password? <b>*Orchid Core VMS</b>
Do you have a need to view Video remotely?	How many people need to see it? What client software do they have to use?	Multi-site, centralized management, IT supported, integration to AD or Google Office? <b>* Orchid Fusion VMS</b>
At how many sites do you need Video Surveillance?	If something goes wrong with the system, how long does it take to get running again?	Enterprise or single-site ready, minimal IT support, low monthly cost/ OPEX? <b>*Orchid Fusion Cloud</b>
Who would be involved in selecting, using and maintaining a Video solution?	How do you know when to record or not? What if you miss something?	Want supported, appliance-type single vendor for recording? <b>*Steelfin Servers by IPConfigure</b>
Would you like to be able to just USE video, and have someone else manage the software?	Worried about how Secure your Video/Network accessed remotely or via Cloud is?	Not sure which one is right for your needs? <b>*Ask IPConfigure: <a href="mailto:sales@ipconfigure.com">sales@ipconfigure.com</a></b>

Challenge Question Answers	
Export Video	<ol style="list-style-type: none"> <li>1. Start looking for incident; start somewhere, jump between Motion events</li> <li>2. 1-click to select the length of export, adjust as needed</li> <li>3. 1-click to start export, including video format and export location. Done</li> </ol>
Multiple viewers	★ Web-browser, secure access. Simple User/Password, or AD/Google Office integration with Fusion/Cloud
System downtime	<ul style="list-style-type: none"> <li>★ Orchid Core and Orchid Fusion: Simple User and Admin interface with Logging for simplified troubleshooting.</li> <li>★ Orchid Fusion Cloud: IPConfigure manages the Fusion servers for no downtime and up-to-date releases, so you can focus on more important things</li> </ul>
Recording When/What	★ Orchid VMS products use Constant Recording with Motion Events; we never miss anything! You can reduce storage used with Motion Grooming; lower FPS when nothing is happening, speed up when something is
Video/Network/Cloud Security	<ul style="list-style-type: none"> <li>★ Orchid VMS products use technologies like SSL/TLS and SRTP for secure, encrypted connections</li> <li>★ with Orchid Fusion Cloud, we also use a self-healing auto-VPN, so you don't have to have IT set up rules or exceptions to see or manage video; we do it for you without punching holes in your firewalls</li> </ul>

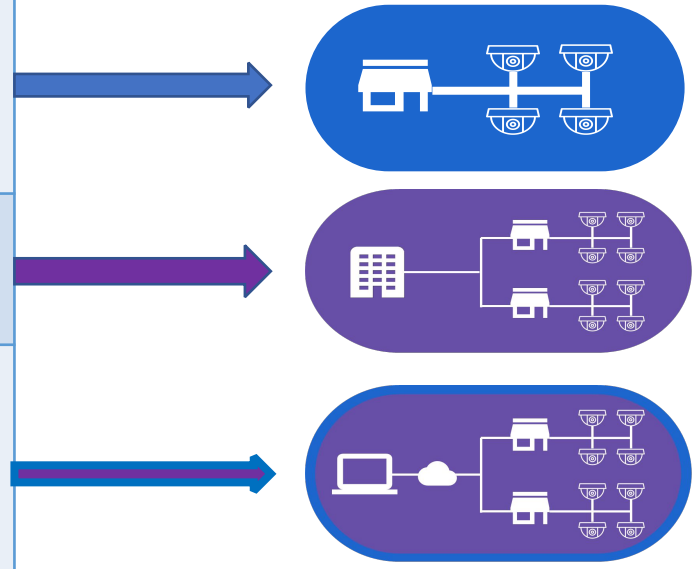
Key Features
Web-based; the same experience on PC, laptop, tablet, smartphone
Cross-platform, multi-architecture Windows & Linux, x86_64, ARM
Secure – SSL/TLS, SRTP, STIGs
Simple, intuitive and IT friendly
ONVIF and RTSP based video, supporting the most IP cameras



Product	MSRP Pricing
Orchid Core VMS	\$85 / per video stream
Orchid Fusion VMS	\$182 / per video stream
Orchid Fusion Cloud	Orchid Core + \$4 / per month, per video stream
Steelfin Servers/Hardware	Please contact IPConfigure Sales <a href="mailto:sales@ipconfigure.com">sales@ipconfigure.com</a>

*\*There is no Base, Server or Client licensing*

<b>Orchid Core VMS</b>	<ul style="list-style-type: none"> <li>• Simple, lightweight, single-site at an affordable price.</li> <li>• No client software, just secure/encrypted web browser interface</li> <li>• Multi-OS (Windows or Linux)</li> <li>• Multi-architecture (x86, embedded, inside the camera, Raspberry Pi)</li> </ul>
<b>Orchid Fusion VMS</b>	<ul style="list-style-type: none"> <li>• Multi-site Enterprise with no client software</li> <li>• Secure, reliable, integration with Active Directory and Google Office</li> <li>• Self-hosted, centralized management</li> </ul>
<b>Orchid Fusion Cloud</b>	<ul style="list-style-type: none"> <li>• Cloud-managed, multi-site</li> <li>• Easy – no need to open firewall ports or set rules; self-healing auto-VPN</li> <li>• Secure, encrypted video</li> <li>• Hybrid install with video stored at the edge, and managed via Cloud</li> </ul>
<b>Steelfin Hardware</b>	<ul style="list-style-type: none"> <li>• Custom servers and storage</li> <li>• Designed specifically for the heavy demands of full-time Video</li> </ul>



**Orchid Family Architecture**